GLORY STAR GROUP CUSTOMIZED PROJECT

MOQ and Price

Starting from 5000 USD/project

- 1. Modification of standard motherboard
- 2. Create new motherboard with Glorystar existing processor
- 3. Develop a new product with a new motherboard and enclosure
- 4. Modification of existing firmware Starting from 500 USD/task
 - A. Adjusting Bootup logo

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- B. Setting auto open default app when system bootup
- C. Setting factory default app

Terms and Condition

- Both parties will need to confirm on a specification which will be signed by both parties. Cost may inflict if specification has been adjusted and end user may have to pay for the previous development fee and prototype if the project has already started.
- 2. A project manager will be assigned by Glorystar for point of contact
- 3. General customization includes the following:
 - A. Firmware modification such as changing bootup logo/auto booting into third party app during startup/setting factory default apps are listed as general customization. Other form of modification will need to be discuss with project manager to determine the additional cost of the development.
 - B. Circuit Boards Glorystar can develop motherboard in a different shapes or also small module circuit boards.
 - C. For designing motherboard with processors that is not in the Glorystar lineup, Glorystar will charge an additional fee depending on the complexity of the project.
 - D. Enclosure modification For materials that include a tooling, Glorystar will charge a tooling fee. For materials that doesn't require a tooling, Glorystar will charge a sample fee along with a development fee. Glorystar will also be responsible for the handling and maintenance of the tooling. If end user does not respond or use the tooling for more than 3 years, Glorystar will cease maintenance of the tooling. For tooling, Minimum Order Quantity (MOQ) requires 1000 pcs in order to start production.

- 4. Support a. Firmware Glorystar will provides a 1 year support for firmware related issues, additional fees will be charge if modification of existing features are required. Glorystar charges 90USD/hr for firmware related issues or modifications.
 - A. Free firmware support will continue to move to the next year as long as 500 pcs of device has been ordered that year.
 - B. EOL notification Component or device's End of Life (EOL) notification will be announce by
 Glorystar for the following: Main processor 1 year Electronic components 6 months For standard models, the announcement will be made at http://support.glorystargroup.com. For customize units, announcement will be sent directly to the project manager via email. c. Warranty Glorystar has a 1 year product policy for all products, for extended warranty and details please speak to our sales rep. for details
- Production Once prototype has been confirmed and mass production has been approved, Glorystar will be responsible to provide all necessary documentation and procedure to initiate the production process.
- Certification Development fee does not include certification cost and it will be charged separately depending on the certification requested or required. Additional samples (2-3pcs) are also needed for start the certification process.
- Stocking Glorystar will not keep stock for customized products, but may have components from the standard product that can be use. However Glorystar do recommend end user to stock additional products in case of emergency.